



## ACT! by Sage Premium Dual Access

### **Anytime, Anywhere Access Through Windows® or Web**

ACT! Premium Dual Access delivers market-leading contact and customer management functionality to help sales teams organize contact information, manage opportunities and daily responsibilities, and communicate more effectively to improve productivity. It enables users to access critical customer and opportunity information from the office, home, or road using either a Windows application or via a Web browser – for one low price. ACT! Premium Dual Access delivers the tools to increase your sales team's productivity while providing your organization with scalability<sup>1</sup>, centralized administration, advanced security, and flexible deployment access options required to drive your business.

ACT! Premium Dual Access provides each user with ACT! by Sage Premium for Workgroups and ACT! by Sage Premium for Web. ACT! Premium for Workgroups, used in an office setting, also offers robust offline application use and enables users to synchronize critical ACT! Calendar, Contact, and To-Do information to their PDAs. With ACT! Premium for Web, users can work from home or on the road by accessing the centralized database via the Web, even from a lower-performing PC. Whether accessing customer and contact data from the road, from home, or in the office, users get access to the robust set of optimized-for-sales features found in either solution.

### **Easy Roll-out and Consistent Reporting**

With ACT! Premium Dual Access, IT staff or ACT! administrators can quickly add users and easily roll-out software and updates to remote users, speeding their time to productivity. Sales managers can supervise office and remote or traveling users with the same tools, and receive the same reports from every team member, regardless of whether they are using ACT! Premium for Workgroups or ACT! Premium for Web.

### **How ACT! Premium Dual Access Works**

Users are recognized by the ACT! system as ACT! Premium Dual Access users, with access to their organization's centralized ACT! database via ACT! Premium for Workgroups or ACT! Premium for Web. Users have access to the same data, layouts, templates and reports, all in a familiar ACT! interface, no matter which ACT! Premium application they use. IT staff or ACT! administrators can apply customizations to both ACT! Premium for Workgroups and ACT! Premium for Web, eliminating duplication of effort while accommodating a variety of user access needs.

By providing the complementary capabilities in ACT! Premium for Workgroups and ACT! Premium for Web at one low price, ACT! Premium Dual Access gives customers an ACT! solution ideal for a wide variety of work scenarios.

### **MARKET-LEADING CONTACT AND CUSTOMER MANAGER FUNCTIONALITY**

ACT! Premium Dual Access delivers the powerful features and functionality of ACT! Premium for Workgroups and ACT! Premium for Web to enable sales teams to organize contact information, manage daily responsibilities, and communicate more effectively with customers and prospects.

Scalable to accommodate larger workgroups or teams<sup>1</sup>, ACT! Premium Dual Access enables users and managers to be productive anywhere and gives IT staff or ACT! administrators centralized administration of contact information, advanced contact and user security, and the flexibility to accommodate a wide variety of user scenarios.

<sup>1</sup> Published minimum system requirements are based on single user environments. Actual scalability and number networked of users supported will vary based on hardware and size and usage of your database. Sage Software scalability recommendations are based on in-house performance tests using the recommended server system requirements found at: [www.act.com/2007/systreq](http://www.act.com/2007/systreq). You must purchase one license of ACT! per user.

## PRIORITY ACCESS TO SUPPORT<sup>2</sup>

With your purchase of ACT! Premium Dual Access, you also receive ACT! Business Care, a service plan that includes:

- One year of product upgrades<sup>3</sup> and updates
- One year of support, including:
  - Unlimited<sup>4</sup> access to Senior Product Support Specialists
  - Two convenient ways of reaching Support Specialists
    - Dedicated toll-free number with Priority Queuing for shortest wait
    - Leave a voice message and receive call-back within four business hours

## CONTACT US

- Call 1-866-421-7752 for Corporate Sales
- Contact your ACT! Certified Consultant
- Visit [www.act.com](http://www.act.com)

## Benefits to Current ACT! Premium for Workgroups Users

With ACT! Premium Dual Access you will also have ACT! Premium for Web capabilities and receive the following additional benefits:

- Quick and easy addition of users to an existing deployment.
- Access to the ACT! centralized database via a Web browser without requiring synchronization.
- Easy roll-out to remote or traveling users because there's no need to install software on their computers.
- The powerful capabilities of ACT! Premium for Web to employees with lower-performing home-based PCs since the individual user system requirements are significantly lower.

## Benefits to Current ACT! Premium for Web Users

With ACT! Premium Dual Access you will also have ACT! Premium for Workgroups capabilities and receive the following additional benefits:

- Robust offline application use when not connected.
- Synchronization of critical ACT! Calendar, Contact, and To-Do information to PDAs.
- Administration by select users of the ACT! database, or to create layouts and reports that can be shared by the entire group.

<sup>2</sup> ACT! Business Care (which includes product upgrades, product updates, and customer support) will be renewed automatically each year on the anniversary date of the shipment of your product unless you terminate your agreement prior to that date. Renewal is not required for continued access to product updates.

<sup>3</sup> Product upgrades include an upgrade to ACT! by Sage Premium for Workgroups and ACT! by Sage Premium for Web for one year from the date of purchase. See [www.act.com/support/DualAccess](http://www.act.com/support/DualAccess) for more information.

<sup>4</sup> Support Specialists reserve the right to limit calls to one hour or one incident. Support Specialists are available 8:30 a.m. to 8:30 p.m. ET, Monday through Friday. Support is not available for users who do not meet the minimum system requirements.

## About ACT!

The #1 contact and customer manager for the past 20 years, ACT! enables individuals and organizations involved in selling or other contact-driven roles to Make contact, Build relationships, and Get results. With ACT!, you can instantly access detailed contact and customer information, manage and prioritize activities, and track all contact-related communications to help you build productive business relationships. ACT! is easy to learn and use, customizable, and affordable for small businesses. With more than 2.7 million individual users and 38,000 corporate accounts in 25 countries, ACT! continues to lead the industry in helping customers like you connect and succeed.



End-to-end solutions. Expert advice. Ongoing support. That's Sage 360<sup>®</sup>.

Sage Software supports the needs, challenges, and dreams of 2.7 million small and mid-sized business customers in North America through easy-to-use, scalable and customizable software and services. Sage Software is a subsidiary of The Sage Group plc, a leading international supplier of business management software and services formed in 1981 and listed on the London Stock Exchange since 1989.

